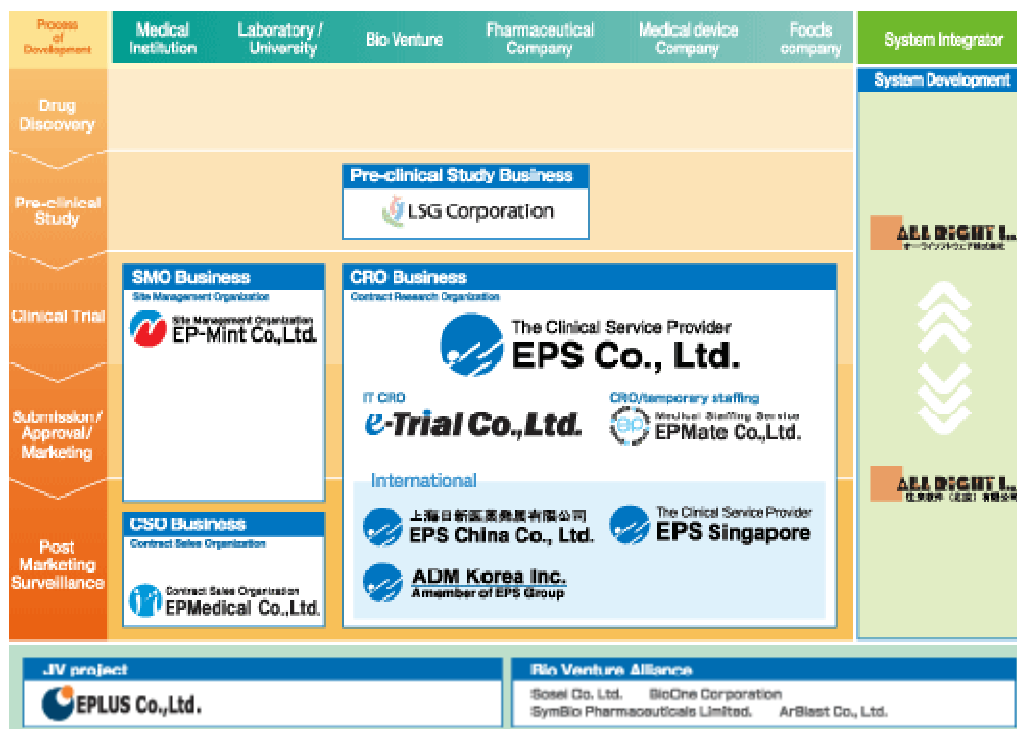


Strategic consultation, regulatory application, clinical trial planning and monitoring, statistical consultation, data management, statistical analysis, medical writing, distribution channel exploration, various investigations, etc.

## . EPS GROUP



**EPS International Co., Ltd. [Global Contract Research Organization]**

**e-Trial Co., Ltd. [ Software & CRO Coordination ]**

URL: <http://www.e-trial.co.jp/>

**EPS(China) Co., Ltd [CRO]**

URL: <http://www.epscn.com/>

**EPS Singapore [CRO]**

**ADM Korea Inc. [CRO]**

**EPMate Co., Ltd. [CRO/ temporary staffing]**

URL: <http://www.epmate.co.jp/>

**e-Trial Co., Ltd. [ Software & CRO Coordination ]**

URL: <http://www.e-trial.co.jp/>

**EPMedical Co., Ltd. [CSO]**

URL: <http://www.c-medicalnet.co.jp/>

**EP-Mint Co., Ltd. [SMO]**

URL: <http://www.epmint.co.jp/>

**LSG Co., Ltd. [Pre-clinical study agent]**

URL: <http://www.lsg.co.jp>

**All Right Software Inc. [Software Development]**

URL: <http://www.allrightsoft.co.jp/>

## **. Qualitative Information, Financial Statements, etc.**

### **1. Business Performance**

#### **Review of business performance**

(Business performance for the interim term)

As regards the Japanese economy in the current consolidated fiscal year, in spite of uncertainties such as the trend of oil price and rise in interest rates, corporate profits remain robust and both capital investment and personal consumption are on the increase, and the future economy is expected to grow modestly.

Under such circumstances, the CRO (Contract Research Organization) industry, to which EPS belongs, has been continuing to grow. The SMO (Site Management Organizations) industry, in which EP-Mint Co., Ltd., one of our consolidated subsidiaries, operates its business, has been continuing growth on the whole, although showing a slight downward trend. The pre-clinical study industry, in which the LSG Group does its business, is also on a steady upturn. Moreover, the software development industry, in which the All Right Software Group develops its business, is brisk in spite of shortage of IT engineers.

#### **The CRO business is mainly developed by EPS Co., Ltd.**

As regards the monitoring service, the Clinical Development Division has been favorably performing clinical trials in the both development and post-marketing stages, including existing project implementation, new project acquisition and clinical trials for anti-cancer, diabetes and CNS drugs. The medical device development segment has achieved a considerable growth in sales since the previous consolidated interim term, which is greatly attributable to the purchase of the business in the previous consolidated fiscal year.

As for the services for registration & project management, data management and statistical analysis services, the Biometrics Division is showing a favorable performance including existing project implementation and new project acquisition. In the current consolidated interim term, the operating rate has improved due mainly to establishment of the